



Lao People's Democratic Republic
Peace Independence Democracy Unity Prosperity

Ministry of Public Works and Transport
Department of Transport
Tel: 856-21-452393
Fax: 856-21-415563

No. 28884 /DOT
Vientiane, Date 21 Nov 2022

Invitation for Bids

Title:	Vientiane Sustainable Urban Transport Project (VSUTP)
Contract No. and Title:	VSUTP-NCB-SPC-2-2022; Procurement of E-Pedicabs Operation Services in Vientiane Urban Core Area
Pre-Bid Conference:	12 December 2022 at 09:00 hours (Lao Time)
Deadline for Submission of Bids:	23 December 2022 at 9:00 hours (Lao Time)

1. The Lao People's Democratic Republic is implementing the Vientiane Sustainable Urban Transport Project (VSUTP). National financing will be used for payments under the Contract named above. Bidding is open to eligible bidders under the national bidding procurement procedures.

2. The Urban Transport Management Section of Vientiane Capital Department of Public Works and Transport (DPWT) (herein referred to as UTMS) hereby wants to enter into a Lease-Purchase Concession Agreement with qualified E-Pedicabs Operators, wherein the UTMS will grant the right to the Operator to operate a fleet of pedicabs within Vientiane Urban Core Area. The Bid is for ONE complete Lot and includes related services.

3. National Competitive Bidding will be conducted in accordance with Lao PDR Single-Stage One-Envelope bidding procedure and is open to all eligible Bidders as described in the Bidding Document.

4. Only eligible Bidders with the following key qualifications should participate in this bidding (Bidder shall furnish documentary evidence demonstrating that it meets the experience and financial requirements, which include):

- a) Contractual Experience: The Bidder has satisfactory completed similar contracts as the main operator of similar operations in the preceding five (5) years of not less than: 1,000 Million LAK in total;
- b) Average Annual Turnover: The Bidder has a minimum average annual turnover of: 1,500 Million LAK; based on cumulated payments received by the Bidder for similar contracts completed or under execution over the last five (5) years;
- c) The Bidder has availability of or access to liquid assets, lines of credit, and other finances sufficient to meet cash flow requirement, which is: 1,000 Million LAK;
- d) That the Bidder is established in Lao PDR and is able to carry out the operations, warranty, maintenance, repair, and spare parts stocking obligations prescribed in the Conditions of Contract and/or Technical Specifications.

The qualification criteria are more completely described in the Bidding Document.

5. Interested eligible Bidders may obtain further information and inspect the Bidding Documents at the address given below from 8:00 hours to 17:00 hours; Monday to Friday:

Attention : **Dr. Bounta ONNAVONG - Director General,
Department of Transport, Ministry of Public Works
and Transport**

Address : Lane Xang Avenue, Phonexay Village, Xaysetha
District

Floor/Room number : First Floor of Ministry of Public Works and Transport
Building

City : Vientiane

ZIP code : N/A

Country : Lao PDR

Telephone : **+856-21-415563**

E-mail : **bounta_ov@yahoo.com**

6. The Bidding document in the Lao and English Languages may be purchased by interested Bidders upon the submission of a written application to the address given above and upon payment of a nonrefundable fee of US Dollars One Hundred and fifty (USD 150). The method of payment will be cash. The hard copy of the document will be collected from the address given above.

7. The Bidder's designated representative/s are invited to attend a pre-bid meeting at 09.00 hours on 12 December 2022, as provided for in the bidding documents. The purpose of the meeting will be to clarify issues and to answer questions on any matter that may be raised at that stage.

8. Bids must be delivered to the above address indicated, at or before 9.00 hours on 23 December 2022. Electronic bidding will not be permitted. Late bids will be rejected. Bids will subsequently be opened in public at 9:00 hours in the presence of the Bidders' representatives and anyone who choose to attend in person at the above address.

9. All bids must be accompanied by a Bid Security in the amount specified in the Bidding Document.

10. The Purchaser will not be responsible for any cost or expense incurred by Bidders in connection with the preparation or delivery of bids.

Sincerely yours,

Deputy Director General



Rounyavath NIRAXAY